



DEMA 2020 Group Specials for 2021 Travel

Hotel Villablanca European Plan

Booking Window: October 5 - December 4, 2020

Travel Window: Jan 3-Dec 20, 2021

Group Complimentary Policy: (2:14) 12 diver packages are paid, 13th & 14th diver package is complimentary. (Double occupancy) 7 room minimum. Must be same occupancy level or comp is based on lowest price occupancy level booked. RETAIL prices per person in USD. Includes 16% VAT and 3% Lodging Tax (19% total).

EP – EUROPEAN PLAN – 4 night DEMA Special includes:

4 nights Superior Room

3 days of 2 tank morning standard boat trips at 8:30AM – (Group min for dedicated group boat is 12 divers) **(day a,b,c)**

2 days of 1 tank afternoon boat trips at 3PM (on same 2 days as 2 tank morning standard trip) **(day a,b)**

3 days of unlimited air (on same dates as 3 morning standard dive dates) **(day a,b,c)**

Welcome tank for buoyancy/equipment check shore dive on arrival date

- (For certified divers only. Students and classes must make specific prior arrangements for shore diving tanks.)

BONUS: \$15 Retail Credit per diver- may be applied toward any additional Dive Paradise trips, courses, or merchandise purchased on-island, or tours offered/booked by Dive Paradise.

<u>Hotel Villablanca</u>	<u>DBL</u>	<u>DBL Non</u>	<u>SGL</u>	<u>TPL</u>	<u>TPL Non</u>
Jan 3 – April 3	\$552	\$184	\$684	\$508	\$140
Apr 4 – Dec 20	\$516	\$148	\$628	\$472	\$104

EP – EUROPEAN PLAN – 7 night DEMA Special includes:

7 nights Superior Room

5 days of 2 tank morning standard boat trips at 8:30AM - (Group min for dedicated group boat is 12 divers) **(day a,b,c,d,e)**

4 days of 1 tank afternoon boat trips at 3PM (on same 4 days as 2 tank mornings standard trip) **(day a,b,c,d)**

- May upgrade on-island **(on day d)** from a 1-tank afternoon trip to a night dive for a \$5/diver fee, if available per the Marine Park

5 days of unlimited air (on same dates as 5 morning standard dive dates) **(day a,b,c,d,e)**

Welcome tank for buoyancy/equipment check shore dive on arrival date

- (For certified divers only. Students and classes must make specific prior arrangements for shore diving tanks.)

BONUS: \$15 Retail Credit per diver- may be applied toward any additional Dive Paradise trips, courses, or merchandise purchased on-island, or tours offered/booked by Dive Paradise.

<u>Hotel Villablanca</u>	<u>DBL</u>	<u>DBL Non</u>	<u>SGL</u>	<u>TPL</u>	<u>TPL Non</u>
Jan 3 – April 3	\$962	\$322	\$1193	\$885	\$245
Apr 4 – Dec 20	\$899	\$259	\$1095	\$822	\$182

DEPOSITS: DEMA group deposits are 10% of the net value of the booking. If deposit is not received by December 4th, the DEMA special and comps will be forfeited.

FINAL PAYMENTS: Rooming/diver list due 45 days prior to arrival to prepare invoice. Final Payment due 30 days prior to arrival.

ADDITIONAL FEES:

- Added to your final invoice: Marine Park Fee \$2/diving day.
- Payable on Cozumel: dive equipment rental fees, gratuities for divemaster/crew.
- Payable to Hotel: Cozumel EcoTax (about \$1.25 USD per room per night) to be paid at check in

NAME CHANGES: Allowed up to 14 days prior to arrival.

ROOM ADDITIONS: You can add rooms to your DEMA special booking at the same rate/comp policy up to 31 days prior to arrival. Additions made within 30 days will be handled as a separate reservation with regular pricing.



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CANCELLATIONS: Cancellations made 61 days or more prior to arrival will receive a full refund of the deposit. Cancellations between 60-31 days prior to arrival will forfeit the deposit. Cancellations or reductions within 30 days of arrival: No refunds *. NO SHOWS are Non-Refundable. * Depending on the severity of the situation, bookings impacted by COVID-19 may be refundable within 30 days of arrival at management's discretion.

Hotel Villablanca DEMA Specials blacked out for arrivals during CARNAVAL, Feb 10 – 21 (not yet “official”)
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This DEMA Special is not applicable to individual reservations, may not be combined with any other specials, and does not apply to existing groups.
We make every effort to keep these rates accurate, but we are not responsible for typographical errors.